KYRA SMITH



Leadership *Interpersonal Skills* Training and Development

Diverse**Focused ** Team Player**Intuitive**Detailed** Exceptional Customer Service Skills **Cash Handling Skills** Supervisory Cash Experience**Community Service Oriented

EDUCATION

Palm Beach State College

Degree: Associate Of Arts

Major: Business Administration

2021-Present

Lake Worth, FL

August

PROFESSIONAL EXPERIENCE

Southern 441 Nissan BDC Service Agent

Royal Palm Beach, FL April 2024-Present

- Provided exceptional service with knowledge of products and services.
- Assisted in resolving customer issues by competently responding to both internal and external customer requests.
- Managed multiple communication channels, including phone calls, emails, and online chat platforms, ensuring prompt responses to customer inquiries.

Walmart Personal Shopper

Lake Park, FL September 2023-April 2024

- Consistently meet deadlines and quality goals for accuracy and timeliness.
- Maintained high satisfaction ratings by completing orders quickly and making good selections for customers.
- Provided exceptional customer service by addressing any issues or concerns promptly, maintaining a positive reputation as a Personal Shopper.

Michael Kors Sales Associate

Palm Beach Lakes, FL July 2023- July 2024

- Handled cash transactions efficiently while adhering to company cash handling policies, ensuring accuracy in all financial exchanges.
- Build relationships with customers to encourage repeat business.
- Managed returns, exchanges and refunds in accordance with store policy.

Skills

*Proficient in Microsoft Office: WORD, EXCEL, POWERPOINT, ACCESS

- *Call Center Experience
- *Customer Service Sales techniques
- *Promotional strategies
- *Data management
- *Strong multitasking
- *Appointment Scheduling
- *Follow-up Procedures

Chick-fil-A Keyholder/Supervisor/ Cashier

Royal Palm Beach, FL October 2019- July 2023

- Set performance expectations for the team, monitoring progress towards goals and providing constructive feedback as needed.
- Empowered team members by delegating responsibilities according to individual strengths and areas of expertise.
- Managed conflict resolution among team members, fostering a positive and collaborative work environment.
- Developed team members" skills through targeted coaching sessions, resulting in improved individual performance.